Cybereason Defend 360

ENABLING MSSP SERVICES FOR SMALL TO MEDIUM ENTERPRISES

Cybereason Defend 360 is a platform tailored specifically for Managed Service Providers (MSPs) and Managed Security Service Providers (MSSPs) looking to access Small to Medium Enterprise customers. The Defend 360 platform is designed with a single, intuitive user interface that gives you complete control over your customer base, while giving you flexible monthly billing on a consumption basis. With Defend 360, improve your operational efficiency while expanding your capabilities, ensuring you can grow your customer base without compromising on service quality.

What's Included

We provide flexible access to features at predictable prices, including Cybereason's state-of-the-art EDR, Next-Generation AV, endpoint controls, local hosting, and Partner access to Tier 3 support. This allows you to offer advanced features to your customers without incurring additional costs.

One place to manage all your customers.

Defend 360 offers MSPs and MSSPs a unified, intuitive interface for managing all SMEs from a single location. Leveraging Cybereason's operation-centric platform, you can detect and respond to threats more effectively and efficiently across your entire SME customer base.

Did you know

The SME Market makes up **99%** of the EU's businesses, providing employment to around **100 million** people. Meaning the SME market contributes to over half of Europe's GDP across all economic sectors! In the UK alone there are **38,000** UK companies with between 10 and 250 Employees.

PARTNER BENEFITS:

- A platform designed for MSP/MSSP to access the SME Market Sector

- Access sales and technical enablement to help build your service faster

- Single platform to manage your entire SME customer base

- 100% control of your customer lifecycle

- Rapid deployment of new customers
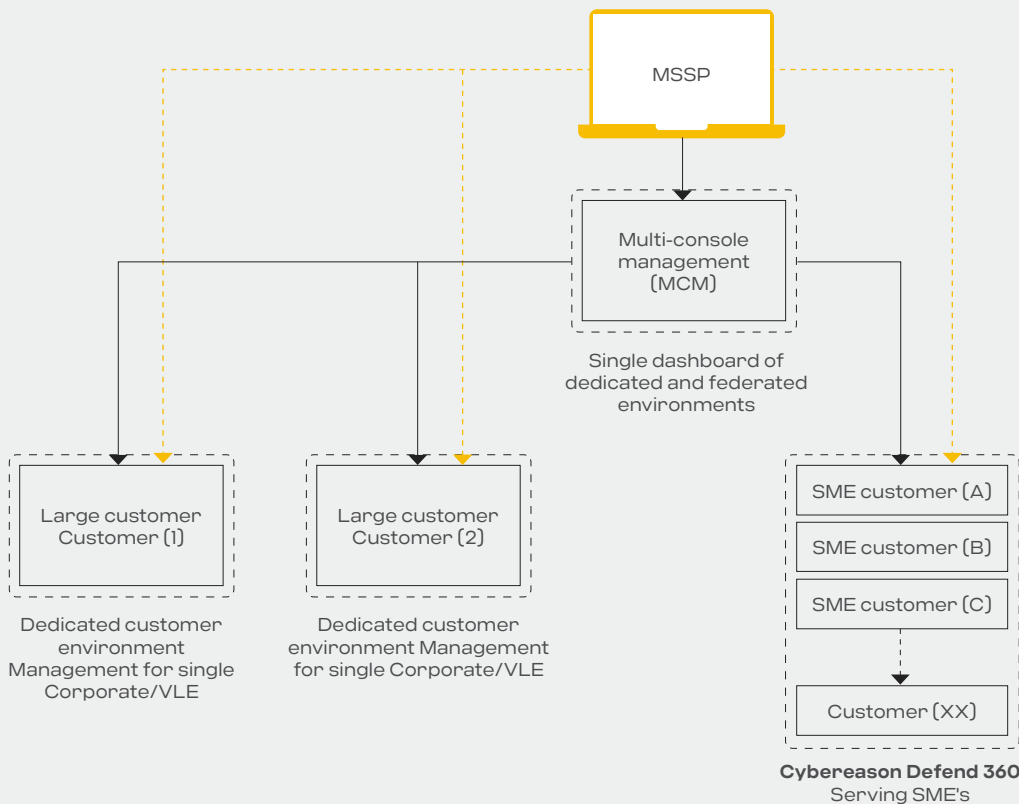
- Flexible monthly billing

MSP/MSSP Profile

- A managed service suitable for the SME market
- An established customer base serving SME customers or aspiring to build out a Service in this space
- Good reputation and possibly aligned to verticals such as Education, Healthcare, Local Government for example.

Customer profile

- SME customer looking to outsource security service to managed security service provider
- Ransomware prevention will be top priority
- Most likely motivated by lack of internal Cybersecurity resources
- Customer buying into outcome offered by the MSP/MSSP over the technology

Architecture Overview

MSSP

Multi-console management (MCM)

Single dashboard of dedicated and federated environments

Large customer Customer (1)

Dedicated customer environment Management for single Corporate/VLE

Large customer Customer (2)

Dedicated customer environment Management for single Corporate/VLE

SME customer (A)

SME customer (B)

SME customer (C)

Customer (XX)

Cybereason Defend 360
Serving SME's

ABOUT CYBEREASON

Cybereason is the leader in future-ready attack protection, partnering with Defenders to end attacks at the endpoint, in the cloud, and across the entire enterprise ecosystem. Only the AI-driven Cybereason Defense Platform provides predictive prevention, detection, and response that is undefeated against modern ransomware and advanced attack techniques. The Cybereason MalOp™ instantly delivers context-rich attack intelligence across every affected device, user, and system with unparalleled speed and accuracy. Cybereason turns threat data into actionable decisions at the speed of business. Cybereason is a privately held international company headquartered in Boston with customers in more than 50 countries.